I	II	7	7
			Y

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
	1 2pm Craig Metz ALC Office Hour	2 9:30am Lead Gen Roleplay 10am Power Hour 11am Mike Dell Elba ALC Office Hour 11am Passive Income & Ancillary Services 2:30pm Team Talk	3 9:30am Wellness Wednesday 12pm ALC MEETING 12:30pm Maximize Your KW Tech Toolbelt	4 OFFICE CLOSED	5 OFFICE CLOSED	6
7	2pm Seller Concession Fields in Bright MLS	9:30am Lead Gen Roleplay 10am Al Magic for NJ Realtors 10am Power Hour 11am Leigh Anne Walker ALC Office Hour 12pm Movement Mortgage Presentation 1pm TEAM MEETING 2pm Green Home Solutions	10 10:30am Wellness Wednesday 12:30pm Contracts & CMA's w/ Bob Dell Elba 2pm Serving Clients w/ Targeted Property & Market Research	11 10am Agent Website Design & Formulating QR Codes w/ Katie Jo 12pm Master the Art of Commercial Real Estate Site Selection	11:30am Power Sales Training 2pm Wealth Friday 2:30pm The Art of Scaling a Luxury Business	13
14	<b>15 1pm</b> Create Data Driven CMA's	9:30am Lead Gen Roleplay 10am Power Hour 11am Bright MLS NAR Compliance Updates 12pm Command & Docusign w/ Heather 2:30pm Team Talk	17 11am Build a 100k Pipeline in 90 Days 11am Greg Eisenhart ALC Office Hour	11am Build a 100k Pipeline in 90 Days 4pm The ONE Thing Webinar	19 1pm Consultative Selling in Competitive Market 2pm Wealth Friday	20
21	22	9:30am Lead Gen Roleplay 10am Power Hour 11am Buyer Agency Agreements w/ Teresa 1pm How to Create a Memorable Real Estate Brand 2:30pm Team Talk	24 10:30am Wellness Wednesday 12:30pm Contracts & CMA's w/ Bob Dell Elba 12:30pm 0 to Capper in 12 Months 1pm Grow Your Profit Share w/ The McKissacks 5pm Solo Agent Mastery	25 12pm kwTALENT Virtual Summit 12pm Command & Docusign w/Heather 1pm Video Strategies to Amplify Your Brand	26 11:30am Power Sales Training 2pm Wealth Friday	27
28	29	30 9:30am Lead Gen Roleplay 10am Power Hour 11am IRA for Agents Webinar 2:30pm Team Talk	31 12:30pm Real Estate in a Digital Era: Producing Agents			