

JUNE

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
						1
2	3 2pm Craig Metz ALC Office Hour 5pm KW Tech Orientation	4 9:30am Lead Gen Dialogue & Roleplay 10am Power Hour 11am Mike Dell Elba ALC Office Hour 11am Style to Design Presentation 2:30pm Team Talk	5 12pm ALC MEETING 12pm Best Practices to Win Listings 12:30pm Maximize Your KW Tech Toolbelt 1pm Elevate Your Buyer Value Prop for More Buyer-Seller Connections 2:30pm List to Last	6 11am Style to Design Workshop	7 2pm Wealth Friday	8
9	10 12pm Updates on NAR Settlement	11 9:30am Lead Gen Dialogue & Roleplay 10am Power Hour 11am Leigh Anne Walker ALC Office Hour 11am Lucido Global Presentation 12pm Movement Mortgage Presentation 1pm TEAM MEETING 2pm MV Insurance Services	12 10:30am Wellness Wednesday 12:30pm Contracts & CMA's w/ Bob Dell Elba	13 10am Katie Jo- Grow Your Database & Build Your Pipeline 11:30am Navigating Change: Strategies for Success 12pm Advanced Valuation and CMA Tools 2pm Craig Metz Mastermind	14 11:30am Power Sales Training 1pm Top 10 Roadblocks w/ Online Leads & Clearing Path to Success 2pm Wealth Friday	15
16 HAPPY FATHER'S DAY	17	18 9:30am Lead Gen Dialogue & Roleplay 10am Power Hour 11am 1Source Presentation 12:30pm 0 to Capper in 12 Months 1pm Grow Your Profit Share w/ The McKissaks 2:30pm Team Talk 3pm Double Your Business w/ Your 1st Hire	19 JUNE TEENTH 11am Greg Eisenhart ALC Office Hour	20 SUMMER 11am 1Source Workshop 12pm Becoming a Prospecting Powerhouse 4pm The ONE Thing: Design Your Ideal Week	21 2pm Wealth Friday	22
23	24	25 9:30am Lead Gen Dialogue & Roleplay 10am Power Hour 11am Rooted BC Presentation 12:30pm Real Estate in the Digital Era: Producing Agents 2pm Command & Docusign w/ Heather 2:30pm Team Talk	26 10:30am Wellness Wednesday 12:30pm Contracts & CMA's w/ Bob Dell Elba	27 1pm Check Your Pulse w/ Brendan Bartic 2pm Mastermind w/ Craig Metz 3pm Contract to Closing 1 CE Credit	28 11:30am Power Sales Training 2pm Wealth Friday	29
30	Where Entrepreneurs Thrive					

Let's hear it for our
AFFILIATES



Keystone Premier
SETTLEMENT SERVICES

An Affiliate of Title Alliance, Ltd.
An ESOP Company

ONE SOURCE
CENTRAL SERVICES



Where Entrepreneurs Thrive

June 11th
@1:00pm
Team Meeting

Style™ DESIGN

Enhance Your Value Proposition and Win More Listings!

Learn more about how you can win more listings and unlock additional streams of income with the value proposition of staging and design.

Tuesday, June 4th
11:00am - 11:45am
In the Training Room

Heather Caine
Caine Luxury Team
Founder of Style to Design

Advertise Your Listings with "Design Services Included!"

Before Selected Renovation Design Board After Reality Renovation

Rooted Business Consulting

Tuesday, June 25th @11:00am
KWC Training Room

Dave Hooke

Lesson Plan

Introduction:
The Dave Hooke Team is pacing to handle 350 transactions this year with GCI at appx \$3M and a 33% profit. Dave hasn't met with a client in over 5 years, and attends 2 meetings per week to support the leaders that run that business. One of the strengths of Dave's business is that it's highly systems based, and Dave has clarity on the business issues whether he's involved or not. One question people often ask is how you have a viable business that serves 350 families a year, maintains a 33% profit, while working only 6 hours a week?

Objective:
We all know keeping in touch with your database is the heart of a big referral based business. In this session, you'll get the blueprint for a systemized database 60 touch program that can scale your business to net a million.

Benefits:
Unlock the power of a thriving referral-based business! Join us for a game-changing session where you'll learn the blueprint for a systemized 60-touch database program. Discover how consistent communication can scale your business and help you net a million. Don't miss out on this opportunity to elevate your success!

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UNLEASH YOUR VALUE
AND EARN YOUR WORTH.

Learn how to position yourself to be a *Top-Earning agent in your market.*

HOSTED BY:
ROBERT LUCIDO

TUESDAY 06.11.24 | 11:00 AM

RSVP TODAY!

POWERED BY LUCIDO GLOBAL

?? HAVE ANY QUESTIONS? ??

OUR ALC IS A VALUABLE RESOURCE HERE TO HELP! BELOW ARE THE ALC OFFICE HOURS WERE THEY WILL BE HERE IN THE OFFICE TO ANSWER ANY QUESTIONS!

Mike Dell Elba
6/4 @11am

Greg Eisenhart
6/19 @11am

Craig Metz
6/3 @2pm

Leigh Anne Walker
6/11 @11am

BUILT BY AGENTS FOR AGENTS
THE ALC IS YOUR VOICE

THINK
DECIDE
COMMIT
FOCUS
SUCCEED

"Success is actually a short race—a sprint fueled by discipline just long enough for habit to kick in and take over." Gary Keller